



AGED CARE INDUSTRY

Unit 5, 259 Glen Osmond Road, Frewville SA 5063  
08 8338 6500

**ONLINE**

# HOW TO ACHIEVE A FINANCIALLY SUSTAINABLE BUSINESS MODEL IN THE SUPPORT AT HOME PROGRAM (FOCUSING ON HOME CARE PACKAGES)

**Date:** Thursday 26 September 2024

**Time:** 1pm to 2.30pm SA, NT | 1.30pm to 3pm VIC, NSW, ACT, TAS, QLD | 11.30am to 1pm WA

**Audience:** CEO's, Executive Managers, Team Leaders, Managers and Coordinators and anyone interested in Home Care business operations

**Presenter:** David Sinclair - Partner StewartBrown, Chartered Accountants

On 1 July 2025 Support at Home program replaces Home Care Packages (HCP) and Short-term Restorative Care (STRC) with a new funding model.

As part of the recent announcements released by the Department of Health and Aged Care, under the new Support at Home Program home care clients will have the ability to pool their budgets together with their service providers aimed at establishing cost effective support services locally.

On 1 July 2025, participants will have a single provider however the single service provider model will change to a multiple service provider model, creating greater competition in the marketplace on July 2027.

In this presentation delivered by the StewartBrown, specialists in Aged Care and Disability Services, we will explore:

- financial viability for home care providers in the Support at Home Program
- identify cost drivers and how to set up and manage individualised client budgets
- understanding and setting Key financial indicators and key performance indicators in the Support at Home Program
- pool funding and opportunities to design innovative service models
- business strategies to achieve financially sustainable Support at Home Program business model
- What providers should be doing right now

The StewartBrown Aged Care Financial Performance Survey (ACFPS) incorporates detailed financial and supporting data from over 1,100 residential Aged Care Homes and over 500 Home Care programmes across Australia. The quarterly survey is the largest benchmark within the aged care sector and gives invaluable insights into the trends and drivers of financial performance at the sector level, and at the individual home or programme level.

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## (FOCUSING ON HOME CARE PACKAGES)

Email registration form to [enquiry@acia.asn.au](mailto:enquiry@acia.asn.au)

**Date:** Thursday 26 September 2024

**Time:** 1.00pm to 2.30pm SA, NT | 1.30pm to 3.00pm VIC, NSW, ACT, TAS, QLD | 11.30am to 1.00pm WA

Member - \$255 per person (Inc GST)

Non-Member - \$295 per person (Inc GST)

\* For a booking of 4 or more people, non-members will receive a 10% discount

Name: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Position: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

\* Email address of **participant** is required for the online link

### Payment Details

Credit Card\*

Visa Card\*

Master Card\*

\* Card payments attract a 1.5% surcharge

Card No: \_\_\_\_\_ Expiry: \_\_\_\_ / \_\_\_\_

Cardholders Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Invoice for EFT Payment

### Terms and Conditions

**Please note this registration is not an invoice. Aged Care Industry Association (ACIA) will forward a confirmation upon receipt of this registration.** Bookings must be made prior to the workshop using the registration form provided and emailed to ACIA.

**Course cancellations:** ACIA reserves the right to cancel events if sufficient numbers are not achieved. In the case of a cancellation by ACIA all registration fees will be refunded in full.

**Registration transfer or cancellation:** Notification of cancellation or transfer of registration must be by email to [enquiry@acia.asn.au](mailto:enquiry@acia.asn.au). No refund is available for any cancellations received five working days or less prior to the start date, however a substitute delegate is welcome. Please notify ACIA of any substitution as soon as possible. **No refund or transfer will be given for non-attendance.**

Sessions are live and no recording will be permitted or provided (unless specified).

By completing this registration form you agree to ACIA sending training updates to you.

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